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राजा महेंद्र प्रताप सिंह विश्वविद्यालय, अलीगढ़

ANSWER - KEY

5124 : MANAGEMENT FOR SALES FORCE

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| Q. No. | Set A | Set B | Set C | Set D |
|--------|-------|-------|-------|-------|
| 1      | C     | A     | C     | B     |
| 2      | B     | A     | A     | B     |
| 3      | C     | B     | B     | A     |
| 4      | A     | B     | B     | A     |
| 5      | B     | B     | A     | B     |
| 6      | C     | B     | B     | A     |
| 7      | A     | A     | B     | A     |
| 8      | B     | A     | B     | C     |
| 9      | B     | B     | B     | D     |
| 10     | A     | A     | C     | D     |
| 11     | B     | A     | A     | B     |
| 12     | B     | C     | B     | D     |
| 13     | B     | D     | C     | A     |
| 14     | B     | D     | D     | C     |
| 15     | C     | B     | A     | A     |
| 16     | C     | A     | C     | D     |
| 17     | B     | C     | A     | B     |
| 18     | D     | A     | C     | A     |
| 19     | B     | D     | A     | D     |
| 20     | B     | C     | A     | B     |
| 21     | D     | B     | A     | C     |
| 22     | B     | C     | A     | A     |
| 23     | C     | A     | B     | B     |
| 24     | A     | B     | B     | B     |
| 25     | B     | C     | B     | A     |
| 26     | A     | A     | B     | B     |
| 27     | A     | B     | A     | B     |
| 28     | B     | B     | A     | B     |
| 29     | B     | A     | B     | B     |
| 30     | B     | B     | A     | C     |
| 31     | B     | B     | A     | A     |
| 32     | A     | B     | C     | B     |
| 33     | A     | B     | D     | C     |
| 34     | B     | C     | D     | D     |
| 35     | B     | C     | B     | A     |
| 36     | B     | B     | A     | C     |
| 37     | B     | D     | C     | A     |
| 38     | D     | B     | A     | C     |
| 39     | D     | B     | D     | A     |
| 40     | B     | D     | C     | A     |
| 41     | B     | B     | B     | A     |
| 42     | B     | C     | C     | A     |
| 43     | C     | A     | A     | B     |
| 44     | B     | B     | B     | B     |
| 45     | C     | B     | C     | B     |
| 46     | B     | B     | B     | A     |
| 47     | C     | B     | D     | C     |
| 48     | C     | D     | B     | A     |
| 49     | A     | D     | B     | D     |
| 50     | D     | B     | D     | C     |

| Q. No. | Set A | Set B | Set C | Set D |
|--------|-------|-------|-------|-------|
| 51     | B     | B     | B     | B     |
| 52     | D     | B     | C     | C     |
| 53     | C     | C     | A     | A     |
| 54     | D     | B     | B     | B     |
| 55     | A     | C     | B     | C     |
| 56     | A     | B     | B     | B     |
| 57     | B     | C     | B     | D     |
| 58     | A     | C     | D     | B     |
| 59     | B     | A     | D     | B     |
| 60     | D     | D     | B     | D     |
| 61     | B     | B     | B     | B     |
| 62     | B     | D     | B     | C     |
| 63     | B     | C     | C     | A     |
| 64     | A     | D     | B     | B     |
| 65     | A     | A     | C     | B     |
| 66     | A     | A     | B     | B     |
| 67     | B     | B     | C     | B     |
| 68     | B     | A     | C     | D     |
| 69     | C     | B     | A     | D     |
| 70     | D     | D     | D     | B     |
| 71     | B     | B     | B     | B     |
| 72     | D     | B     | D     | B     |
| 73     | A     | B     | C     | C     |
| 74     | C     | A     | D     | B     |
| 75     | A     | A     | A     | C     |
| 76     | D     | A     | A     | B     |
| 77     | B     | B     | B     | C     |
| 78     | A     | B     | A     | C     |
| 79     | D     | C     | B     | A     |
| 80     | B     | D     | D     | D     |
| 81     | A     | B     | B     | B     |
| 82     | B     | D     | B     | D     |
| 83     | C     | A     | B     | C     |
| 84     | D     | C     | A     | D     |
| 85     | A     | A     | A     | A     |
| 86     | C     | D     | A     | A     |
| 87     | A     | B     | B     | B     |
| 88     | C     | A     | B     | A     |
| 89     | A     | D     | C     | B     |
| 90     | A     | B     | D     | D     |
| 91     | A     | A     | B     | B     |
| 92     | A     | B     | D     | B     |
| 93     | C     | C     | A     | B     |
| 94     | D     | D     | C     | A     |
| 95     | D     | A     | A     | A     |
| 96     | B     | C     | D     | A     |
| 97     | A     | A     | B     | B     |
| 98     | C     | C     | A     | B     |
| 99     | A     | A     | D     | C     |
| 100    | D     | A     | B     | D     |