



# RAJA MAHENDRA PRATAP SINGH UNIVERSITY, ALIGARH

राजा महेन्द्र प्रताप सिंह विश्वविद्यालय, अलीगढ़

ANSWER - KEY

K

5124 : MANAGEMENT FOR SALES FORCR

| Q. No. | Set A | Set B | Set C | Set D |
|--------|-------|-------|-------|-------|
| 1      | D     | D     | C     | D     |
| 2      | D     | D     | B     | B     |
| 3      | A     | B     | A     | A     |
| 4      | C     | B     | C     | C     |
| 5      | C     | D     | A     | D     |
| 6      | B     | B     | D     | B     |
| 7      | A     | A     | C     | C     |
| 8      | C     | C     | A     | B     |
| 9      | A     | D     | D     | A     |
| 10     | D     | B     | D     | B     |
| 11     | C     | D     | D     | D     |
| 12     | D     | C     | D     | B     |
| 13     | D     | D     | C     | A     |
| 14     | D     | D     | C     | A     |
| 15     | A     | D     | D     | C     |
| 16     | D     | A     | D     | B     |
| 17     | C     | C     | B     | A     |
| 18     | A     | C     | B     | C     |
| 19     | C     | B     | D     | A     |
| 20     | D     | A     | B     | D     |
| 21     | D     | C     | A     | C     |
| 22     | B     | A     | C     | A     |
| 23     | B     | D     | D     | D     |
| 24     | D     | C     | B     | D     |
| 25     | B     | D     | D     | D     |
| 26     | A     | D     | C     | D     |
| 27     | A     | D     | D     | C     |
| 28     | B     | A     | D     | C     |
| 29     | D     | D     | D     | D     |
| 30     | B     | C     | A     | D     |
| 31     | D     | A     | C     | B     |
| 32     | A     | C     | D     | B     |
| 33     | D     | A     | D     | D     |
| 34     | C     | B     | D     | C     |
| 35     | C     | D     | A     | D     |
| 36     | C     | B     | D     | D     |
| 37     | C     | D     | C     | D     |
| 38     | B     | A     | A     | A     |

| Q. No. | Set A | Set B | Set C | Set D |
|--------|-------|-------|-------|-------|
| 39     | B     | D     | C     | C     |
| 40     | D     | C     | A     | D     |
| 41     | B     | C     | B     | D     |
| 42     | C     | C     | D     | D     |
| 43     | C     | C     | B     | A     |
| 44     | D     | B     | D     | D     |
| 45     | B     | B     | A     | C     |
| 46     | D     | D     | D     | A     |
| 47     | C     | B     | C     | C     |
| 48     | D     | C     | C     | A     |
| 49     | B     | C     | C     | B     |
| 50     | D     | D     | C     | D     |
| 51     | C     | B     | B     | B     |
| 52     | A     | D     | B     | D     |
| 53     | B     | C     | D     | A     |
| 54     | B     | D     | B     | D     |
| 55     | C     | B     | C     | C     |
| 56     | B     | D     | C     | C     |
| 57     | A     | C     | D     | C     |
| 58     | B     | A     | B     | C     |
| 59     | D     | B     | D     | B     |
| 60     | B     | B     | C     | B     |
| 61     | A     | C     | D     | D     |
| 62     | A     | B     | B     | B     |
| 63     | A     | A     | D     | C     |
| 64     | D     | B     | C     | C     |
| 65     | D     | D     | A     | D     |
| 66     | D     | B     | B     | B     |
| 67     | D     | A     | B     | D     |
| 68     | C     | A     | C     | C     |
| 69     | C     | A     | B     | D     |
| 70     | C     | D     | A     | B     |
| 71     | D     | D     | B     | D     |
| 72     | B     | D     | D     | C     |
| 73     | D     | D     | B     | A     |
| 74     | C     | C     | A     | B     |
| 75     | D     | C     | A     | B     |